



The Rocky Point High School
Career Advisory Partnership

*The Road to Success:
CAPS Off to Your Future*

*“Success is not a destination that you ever reach.
Success is the quality of your journey.”*
—Jennifer James

The Inn at East Wind
Wading River, NY
Wednesday, April 26, 2006
8:30 a.m.–11:30 a.m.

CAREER BIOGRAPHIES



THE HONORABLE DANIEL P. LOSQUADRO

Shoreham, NY 11786

County Legislator Daniel P. Losquadro is a lifelong resident of Suffolk County. Dan was raised in Wading River and attended Shoreham-Wading River schools. With a deep fondness and strong commitment to his community, Dan bought a home in Shoreham where he and his wife Lynn now live. A graduate of The State University of New York at Stony Brook, Dan earned his Bachelor of Arts in History. Dan's wife Lynn is a Middle School Math teacher in their local school district.



Dan won election to the County Legislature in November of 2003 and because his seat was left vacant by the departure of the former Legislator, he was sworn into office on November 13th. Dan has been serving full time as the representative for the 6th Legislative District ever since. For 2005, Legislator Losquadro was named to the prestigious Chairmanship of the Environment, Planning, and Agriculture Committee for the second year in a row. Legislator Losquadro also serves as Vice-Chairman of the Veterans and Seniors Committee. In total, Dan is currently a member of six of the eleven Committees in the Suffolk County Legislature.

Legislator Losquadro has a long history of community involvement in his district. He routinely attends meetings of the neighborhood civic organizations, senior citizen clubs as well as the local chapter of the Sons of Italy in America. Legislator Losquadro is also the co-founder and Board of Directors member of the Coalition for a Sound Environment.

For eight years prior to taking office, Dan developed relationships with members of the community through his work as a Senior Property Claims Estimator for State Farm Insurance. In his role at one of the nations largest auto insurers Dan was always held to the highest levels of integrity for his actions. Serving on the front line of defense against insurance fraud, Dan took pride in knowing that his work kept the overall insurance costs down for his constituents. During his tenure at Sate Farm, his domain expertise was instrumental in the indictment and conviction of several individuals who had taken part in illegal activities.

Dan is proud to hold the office of Suffolk County Legislator in the Sixth Legislative District. While the Suffolk County Charter defines the position of a County Legislator as a part-time job, Dan understands that the problems of budget and taxes, open space preservation, environmental protection, and public safety require the full time responsibility of a Suffolk County Legislator. Dan's history of community involvement has led him to believe that a Suffolk Legislator should be the public's advocate inside county government. He does not want to represent the government to the people; Dan wants to represent the people to the county government.

RAYMOND G. PERINI
Huntington, New York 11743

EMPLOYMENT

Partner, Perini & Hoerger **1989 - Present**
1770 Motor Parkway, Hauppauge, New York

Major criminal defense firm concentrating on Federal White Collar Crimes, Business and Income Tax Frauds and Mail and Wire Frauds in the Federal Courts of the Eastern and Southern Districts and the State Courts of Nassau and Suffolk Counties

Chief, Narcotics Bureau **1976 - 1989**
Suffolk County District Attorney's Office, Hauppauge, New York

Supervised all narcotics prosecutions in Suffolk County; investigated and prosecuted major violators; joint task forces with DEA, East End Police Departments and New York State Police

Assistant District Attorney **1973 - 1976**
Kings County District Attorney's Office, Brooklyn, New York

Homicide and narcotics investigations, trials, and general felony level trial work

EDUCATION

Kansas Wesleyan College, BA 1969
Brooklyn Law School, JD 1973, American Jurisprudence Award

PROFESSIONAL ASSOCIATIONS

President, Suffolk County Criminal Bar Association
Member, Suffolk County Bar Association (Judiciary and Federal Law Committees)
Member, American Bar Association
Member, New York State Bar Association
Former Member, New York State District Attorney's Association

RECENT TRIALS

United States v. Monroig, Securities Fraud Trial, United States District Court, Southern District of New York (The movie Boiler Room (2000) was based on this case.)

United States v. Mehdi Gabavzadeh, \$300 million bank fraud, United States District Court, Eastern District of New York

United States .y. Powell, Political Corruption Trial, United States District Court, Eastern District of New York

United States v. Zimmer (McNamara), Political Corruption Trial, Acquittal, United States District Court, Eastern District of New York

**About
ROSEANN BUFALINO**



Geared with an advertising background from Madison Avenue in New York, Roseann Bufalino founded Ad Ventures in 1997 as a full-service advertising agency. Specializing in helping smaller businesses with promotions, graphics, advertising and marketing, her diverse daily projects include logo and brochure design as well as producing television commercials for local businesses.

A high school internship for WPIX-FM radio station taught her many facets of media, advertising and music programming. This later led to positions within the advertising industry. Ms. Bufalino's business experience also includes accounting and real estate.

Her college education includes completing evening programs at The School of Visual Arts and at Queens College. Ms. Bufalino is the current industry co-chairperson for Rocky Point Career Advisory Partnership and has been repeatedly named in the Who's Who in business and real estate, and awarded the business person of the year for the CDM Chamber of Commerce in 2004.

Our Proud memberships include: Riverhead Chamber of Commerce, CDM Chamber of Commerce, Port Jefferson Station Chamber of Commerce, Suffolk County Women's Business Enterprise Coalition, Long Island Works, Parrish Art Museum Business Council & The Fair Media Council.





ABOUT CANDACE GOLIGHTLY

Candace Golightly, MLT(ASCP), is a clinical assistant professor in the Clinical Laboratory Sciences (CLS) Program at Stony Brook for 11 years. In addition, Candace is a clinical laboratory scientist, having worked in a clinical laboratory for the past 25 years, working in both clinical and research laboratories.

She presently teaches laboratory informatics, immunology diagnostics, and serves as coordinator for clinical internships for the CLS program. This program includes forensic diagnostics track within the program.

In addition, Candace also works with the CLS professional organization, American Society for Clinical Pathology, and the Center for Disease Control, traveling throughout Africa to train clinical laboratory scientists there to begin HIV diagnostic testing.

EDUCATION

Undergraduate degree in Clinical Laboratory Science and an MA in Medical Biology
SUNY OLD Westbury



ABOUT DOUG MORROW

Doug Morrow, Teaching Administrator department of Audio/Video/Film, Hofstra University and Writer/Producer for D.A.M. Video Inc. Doug Morrow has combined a career in television production with teaching and media education. For more than a decade, Prof. Morrow and his production company, D.A.M. Video Inc., have contracted with a broad range of clients - HBO, Madison Square Garden, Staller Center for the Arts, United Nations Television, VH1, PBS, Mt. Sinai Medical Center, to name only a few - to write, produce, light, shoot, edit and consult in almost every genre of television. Before joining the faculty at Hofstra University, Prof. Morrow taught as an adjunct at Rutgers University / Newark, St. John's University, and the State University of New York at Stony Brook.

EDUCATION

- 1994 Post Graduate course in teaching technology and multi media use, Teachers College, **Columbia University**.
- 1990 MBA with specialization in Media and Communications Business at **New York Institute of Technology**.
- 1987 Bachelor of Arts in Communication Arts magna cum laude. Minor sequence in Computer Science-Engineering at **New York Institute of Technology**.

PROFESSIONAL WORK AND EXPERIENCE

- 1984 - Present **DAM VIDEO INC.-NEW YORK, N.Y.**
Producer, Writer, Director, Director of Photography, Lighting Designer and non-linear editor, among other creative and technical roles for such clients as: United Nations TV, NBC, Jim Henson Prod., Sony, All Mobile Video, Elite Modeling, Unitel Video, Home Box Office, AT&T, Ailes Comm. Inc., Madison Square Garden, ESPN, Public Television, WLIW, Mount Sinai Medical Center, Suburban Video Productions and more.
- 1986 - 1990 **NEW YORK INSTITUTE OF TECHNOLOGY; NEW YORK, NY.**
Studio Manager/Operations Engineer and Instructor, in charge of extensive communications facility, Metro campus. Responsible for fully equipped television and radio studios, EFP/ENG units, editing suites and film equipment. Experience in design, installation, maintenance, supervising crew, purchasing, budget and establishing studio policies.

*Member University Film and Video Association
Member International Brotherhood of Electrical Workers Local 1212*

DREW CROUTHAMEL

Drew Crouthamel currently serves as the editor of The North Shore Sun after serving as associate editor of its sister paper in Riverhead, The News-Review.

Mr. Crouthamel came to community journalism after serving almost 17 years as an editor in various capacities at Newsday. A native of the Finger Lakes region of upstate New York, Mr. Crouthamel earned a bachelor's degree from the University of Rochester and a master's degree in journalism from Indiana University.

Before coming to Newsday, he was an editor on daily newspapers in Indianapolis and Orange County, Calif. At Newsday, Mr. Crouthamel worked as an editor in the news, sports and opinion sections, and he earned a piece of the Pulitzer Prize awarded to the staff of Newsday for its coverage of the crash of TWA Flight 800.

"I want to focus on the quality-of-life issues that affect residents of this part of Brookhaven," Mr. Crouthamel said. "I want to tell extraordinary stories about ordinary folks. And I recognize how important the schools are to residents here, not only the classroom achievements of our children, but also their extracurricular activities."

In his spare time, Mr. Crouthamel, 45, is a dedicated triathlete, finishing the 2.4-mile swim, 112-mile bike ride and 26.2-mile run at Ironman Wisconsin last September. He and his wife, Cynthia, live in Miller Place with their son, Aidan.



EDUCATION

Bachelor of Arts, University of Rochester, 1983.

Political science major. Dean's list student.

Managing editor of daily Campus Times.

Reporting intern at Rochester Democrat & Chronicle and Finger Lakes Times.

Master of Arts, Indiana University School of Journalism, 1984.

First in class to finish master's work.

Story on Muslims at IU won minority journalists' award.

Part-time wire editor at Bloomington Herald-Telephone



ITALO ZANZI

Vice President, International Broadcast Sales & Latin American / US Hispanic Marketing

Background

Italo Zanzi was born in Port Jefferson, New York on May 18, 1974 shortly after his parents legally immigrated to the United States from Chile. He was raised in Setauket, became fluent in Spanish alongside English, and graduated from Chaminade High School.

Professional

Italo Zanzi is currently Vice President, International Broadcast Sales & Latin American / US Hispanic Marketing for Major League Baseball. Italo oversees three of Major League Baseball's business functions - international television and radio sales, Latin American marketing and sponsorship, and United States Hispanic marketing initiatives.

Under Italo's oversight, Major League Baseball's international television and radio business has grown by over sixty-five percent. In his role at MLB, has cultivated close relationships with numerous international business and government leaders.



Academic

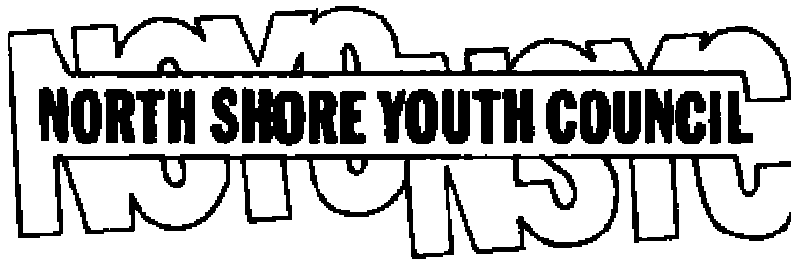
Italo Zanzi earned a Juris Doctorate and MBA degree from Emory University in 1999 and a BA from the University of Chicago in 1996. He is licensed to practice law in New York State.

Athletic

Italo Zanzi has been a goalkeeper for the US National Team Handball team since 1997. He has competed in 75 international matches and won a Bronze medal at the 2003 Pan American Games. He also participated in the 2001 IHF World Championships. Italo was named the United States Olympic Committee's Team Handball Athlete of the Year in 2000, 2002, and 2004. He actively supports several youth athletic and mentoring programs.

Political

Italo Zanzi is active in numerous Republican organizations throughout New York. Italo served as Campaign Chair for the New York Young Republicans in 2005. He has also supported several local Republican campaigns.



ABOUT JANENE GENTILE

Janene Gentile is the Executive Director of the North Shore Youth Council located on the grounds of the Joseph A. Edgar building in Rocky Point. Janene's comprehensive background is in the human health and safety service field. Janene's leadership experience is based on a team approach. Helping others connect has proven an effective strategy for her in providing solutions for families in Brookhaven town.

The numerous years of progressive and executive-level experience that Janene possesses contributes to her success. Janene has a proven record of accomplishment of steering strategic community wide plans for the benefit of the quality of life in our community as well as processing solutions to achieve optimal productivity, efficiency, quality, and cost effectiveness. Janene's work directly affects increases in bottom-line concert services.



Janene's achievements include:

- ✓ handling key budgets accounts that have proven to be cost effective in developing ongoing support services for a community membership of 20,000 residents
- ✓ researching and selecting grants, their management, and responsive follow-up
- ✓ spearheading system networking conversions that have boosted operational performance of services
- ✓ developing and implementing targeted process improvements crucial to optimizing results
- ✓ managing as many as 135 support team members
- ✓ interfacing and coordinating local and nationally governmental and health & safety service organizations

Complimenting her professional background, Janene has achieved the New York State Office of Alcoholism and Substance Abuse Services Prevention Professional certification, along with certification as an alcoholism and substance abuse counselor. She has designed and shared effective community prevention models for our four local school districts.

EDUCATION

Herbert H. Lehman College (CUNY), Bronx, NY—Post-Graduate Studies in Special Education
New York University, New York, NY—MA Arts & Education, 1984
Fordham University, New York, NY—BA Art Education, 1981
Foreign Studies, Venice, Italy—"Unvestaro Achitetura"
Independent Study, Switzerland, Germany, Belgium, Amsterdam—1975
Euro-Art Studies, Left Bank of Paris Art Scene, England, Netherlands—1977
Performance Art, North Africa Musical Dance Performance—1984

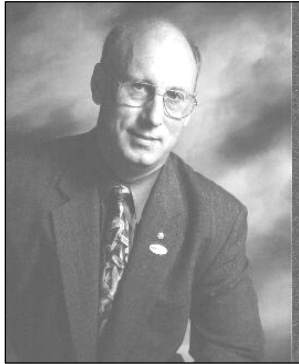
Jeff Davis, Licensed Manager & Owner of Rocky Point Funeral Home

EDUCATION

Associate Degree in Applied Science with a major in Mortuary Science from SUNY Farmingdale
Licensed as a Funeral Director since 1974 from the NYS Department of Health Bureau of Funeral Directing

TIMES BEACON MAN OF THE YEAR IN BUSINESS

By Lee Lutz, *Times Beacon Record* 12/29/2005



"Wherever you look, Jeff is there," said Mike Matera, a trustee of both the Rocky Point School District and the historical society. He was speaking of Jeff Davis, owner of the Rocky Point Funeral Home and a dynamic force in Rocky Point's business, civic and charitable community. "Jeff Davis is one of the most giving and caring human beings I've come across in many years," said Janene Gentile, executive director of the North Shore Youth Council. He has been instrumental in food drives with the youth council, Gentile said, and active in the civic association as well as the historical society. "I know he quietly helps people all the time." "He's the quintessential Rocky Pointer," said Jane Bonner, former head of the civic association and current president of the Downtown Revitalization and Beautification Committee, to which Davis also contributes his apparently limitless energy. "He never looks for a pat on the back. He is very 'behind the scenes.' I can't think of anybody who deserves this honor more." "Jeff organized a Thanksgiving dinner at the Ridge Rest Home," said Tom Talbot of the Rocky Point Rotary Club, noting that Davis is a two-term Rotary past president, which Talbot said is "unprecedented." He continued, "At last year's tree lighting on Broadway Jeff was the hot chocolate distributor. It was his idea. It worked out great." Davis did the same this year.

Talbot said the funeral director is also a volunteer bell-ringer for the Salvation Army and is active in his support for Camp Pa-Qua-Tuck in Moriches, a special camp for handicapped children managed by the Moriches Rotary Club and supported by others in the same Rotary district, including Rocky Point. It takes a certain kind of person to be successful in Davis' industry, and he clearly has those traits, like the ability to empathize with and comfort those suffering a loss in the family.

"He's a very outgoing, friendly person," said Davis' wife of 31 years, Laura Davis, a teacher in the Patchogue-Medford schools. "He loves being with people and enjoys being involved." Her husband echoed and elaborated upon her words. "I'm service-oriented," Davis said. People call it a funeral business; it is a funeral service I am in. It enables me to serve the community."

He continued, "I just love people. People think a funeral service deals with the dead, and it does, but that's only 10 percent of the time. Ninety percent of the time I deal with the living." Surprising perhaps too many who may have just heard of Davis' countless efforts for the betterment of the Rocky Point community, the couple lives in Patchogue. Davis grew up in Northport, his wife said, but they have lived on the South Shore for more than 30 years. Laura Davis said that since graduating from the State University of New York at Farmingdale, her husband, now 53, has worked in the funeral home profession, but he only became an owner a few years ago when he acquired the Rocky Point Funeral Home. He has no connection with the Davis Funeral Homes — the name is a coincidence — and he's been known to quickly reprimand those who mix up the two.

"His goal was always to have his own home," Laura Davis said. Before he did, he spent 28 years working at the Ruland Funeral Home in Patchogue, the last seven managing it. Along the way, the Davises have raised three children, sons Derek and Chad and daughter Renee, and they now are enjoying three grandchildren, Timothy, Tyler and Emily. In addition to the numerous activities already noted, Davis is a past president of the Nassau-Suffolk Funeral Home Directors Association; past president of the Brookhaven Memorial Hospital Advisory Council; an active member of the Council of Dedicated Merchants, the chamber of commerce serving the business community from Mount Sinai to Rocky Point; a member of the Downtown Merchants Association; and an active member of the North Shore Beach Property Owners Association. "Jeff brings coffee and donuts to every meeting," Matera said about the historical society gatherings. "He attends all the school board meetings and then reports back to the civic association."

Davis is the recipient of high praise from everyone who knows or works with him. Those with whom he serves have honored him by selecting Davis as their leader in many of the organizations he supports, looking to him for leadership, energy and enthusiasm. Rocky Point and the surrounding communities are fortunate that Jeff Davis chose to do business here — and that's why he is our Man of the Year in Business for 2005.

Xristos K. Gaglias, MA, ATC
21 Ridehaven Drive
Ridge, NY 11961
(631) 821-2787

Education: Northeastern University, Boston, MA
Major: Law, Policy & Society, PhD Program (ABD)

Western Michigan University, Kalamazoo, MI.
Degree: Master of Arts Physical Education
Major: Sports Medicine/Athletic Training (NATA Curriculum)

Cortland State College, Cortland, NY.
Degree: Bachelor of Science
Major: Physical Education (K-12)
Minor: Athletic Training (NATA Curriculum)

Work Experience:

2000-Present: Stony Brook University
Health Science Center
School of Health Technology & Management
Athletic Training Education Curriculum Director/Assistant Professor
Duties include;

- Development of class room and clinical education plan
- Assurance that the athletic training education program remains in compliance with the CAAHEP guidelines
- Responsible for assigning faculty teaching loads
- Student recruitment
- Provide class room and laboratory instruction
- Schedule courses
- Text book adoptions
- Coordinate and prepare CAAHEP accreditation materials
- Athletic Training Education Program Feasibility Study
- Preparation of JRC-AT Candidacy Application
- Awarded JRC-AT Candidacy for Academic Year 2000-2001

Classes taught;

- Kinesiology
- Emergency Care of Athletic Injuries
- Prevention & Care of Athletic Injuries
- Evaluation & Assessment of Athletic Injuries
- Therapeutic Modalities in Athletic Training
- Therapeutic Reconditioning
- Practicum I Seminar
- Practicum II Seminar
- Practicum III Seminar
- Practicum IV Seminar

1995-1999: Northeastern University
Bouve College of Pharmacy and Health Sciences
Athletic Training Education Program (CAAHEP)
Clinical Coordinator/Faculty

-Duties include;

Classes taught:

- Kinesiology (CPS 1611)
- Emergency Care of Athletic Injuries (ATP 1050)
- Prevention & Care of Athletic Injuries (ATP 1100)
- Athletic Training Lab (ATP 1101)
- Therapeutic Modalities in Athletic Training Lab (ATP 1400)
- Therapeutic Reconditioning (ATP 1500)
- Practicum I Seminar (ATP1390)
- Practicum II Seminar (ATP1490)
- Practicum III Seminar (ATP1590)
- Practicum IV Seminar (ATP1690)

Clinical Coordinator:

- Schedule and assign clinical experience requirement of curriculum.
- Liaison between affiliated clinical settings and Athletic Training Education program.
- Conduct visitations and evaluations of the following clinical affiliated settings;
 - Northeastern University
 - MIT
 - Bentley College
 - Babson College
 - Tufts University
 - BB&N
 - Harvard University
 - WIT
 - Brandeis University
 - Curry College
 - Somerville High School
- Maintain student athletic trainers records of clinical experience.
- Supervision of athletic training lab

1992-1995: South Dakota State University
Assistant Athletic Trainer/Clinical Instructor/Physical Education Instructor
Duties included; Clinical Instructor for NATA Curriculum Program.

Classes taught:

- Intro To Athletic Training
- Prevention & Care of Athletic Injuries
- Athletic Injury Rehabilitation
- Clinical Experience I,II,III, IV/Competencies
- Senior Seminars in Athletic Training

Activities taught:

- Aquatic Aerobics
- Weight Training (Beginner & Advanced)
- Soccer
- Taekwon-Do

Coordinator of SDSU Rehabilitation Facility:

- Evaluation & Treatment of Athletic Injuries
- Supervision of Graduate Assistants & Student Athletic Trainers
- Development of clinical protocols and competencies
- Liaison with medical community
- Academic Advisor for Athletic Training Majors
- Student Athletic Trainer Evaluations
- Development of Clinical Competencies Text for SDSU Program

1989-1992: Island Sports Physical Therapy, E. Northport N.Y.

Director Of Athletic Training

- Duties included; supervision of athletic training staff
- Evaluation & treatment of orthopedic injuries
- Design and development of clinical protocol
- Clinical instructor for athletic training and physical therapy interns
- Development of high school out-reach program
- Lecture series on various topics in sports medicine

1988-1989: Kalamazoo College, Kalamazoo M.I.

Head Athletic Trainer/Instructor

- Evaluation & treatment of athletic injuries
- Instructor for Care & Treatment of Athletic Injuries
- Supervision of student athletic trainers

South Western Michigan Sports Medicine Clinic, Kalamazoo , M.I.

Athletic Trainer

- Evaluation & treatment of orthopedic injuries
- High school out-reach program

Related Experience:

NATA-BOC Examiner (1993-present)

Cortland College Outdoor Education Instructor (1988)

Taekwon-Do Master Instructor 5th Dan:

- Cortland College (1986-1988)
- Kalamazoo College (1988)
- Dae Han Taekwon-Do School, Mount Sinai & Port Jefferson, N.Y. (1983-present)
- SDSU Dae-Han Taekwon-Do (1992-1995)

Awards:

Karl Horak (1988) SUNY Cortland

Joseph Abraham Award (1990) NYS Athletic Trainers Association

Professional Organizations:

National Athletic Trainers Association

National Safety Council First Aid & C.P.R. Instructor

American Red Cross First Aid & CPR Instructor